



## ABOUT US



Our membership is integrated by 100+ services companies that provide support to Tijuana's industry.

The Tijuana EDC assist companies trough their project management of expansion and/or site selection analysis to facilitate the establishment process of manufacturing and business operations in Tijuana, México.

#### OUR SERVICES

- ☑ Real Estate
- ✓ Legal

TIJUANA EDC

- ☑ Accounting
- ✓ Logistics
- ☑ Shelter
- ☑ Supply chain networking
- ☑ Government liaison
- ☑ Contract manufacturing





Why México?

- ☑ Access to international markets
- ☑ Capacity to produce high-tech products
- ☑ Competitive costs to serve global markets
- Highly-skilled bilingual young workforce
- ☑ Strategic geographic location
- ☑ Network of free trade agreements
- ☑ Macroeconomic and political stability
- ✓ Low inflation
- ☑ Size and strength of its domestic market
- ☑ Economic growth rate

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# Why Tijuana?

- ☑ 50 years of manufacturing experience
- ☑ Access to international markets
- ☑ #1 Export manufacturing base in México
- North America's medical device capital
- ☑ #1 Aerospace and Defense Cluster
- Well-developed manufacturing business ecosystem
- ☑ 50+ industrial parks
- ☑ 195,000 young workforce

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# STRATEGIC LOCATION

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Google earth

#### San Diego International Airport

Otay International Border

United States of A México

San Diego Airport to International border 30 min International border to Tijuana's city center 20 min Tijuana to Ensenada Harbor 1h 30 min

Ensenada Harbor

Data SIO, NOAA, U.S. Navy, NGA, GEBCO Image-Landsat © 2016 Google Data LDEO-Columbia, NSF, NOAA

# DEMOGRAPHICS & WORKFORCE PROFILE



- ☑ 50% of Baja's population is in Tijuana
- ☑ 2 million people live in Tijuana
- ☑ 50% Male & 50% Female
- ☑ Average age is 26 years

\*Source: National Population Council (CONAPO), 2014. TijuanaEDC.org



- ☑ 74% Direct employees
- ☑ 19% Technicians/Engineers
- ☑ 7% Management

# EDUCATION



# CALI-BAJA

The strength of the San Diego, Baja California region, collectively known as "Cali-Baja", lies in its incomparable resources and commitment to binational collaboration.



#### INDUSTRIAL SECTORS IN TIJUANA

#### AEROSPACE

11,700 employees 38 companies #1 in México

MED-DEVICE 42,000 employees 44 companies #1 Worldwide

AUTOMOTIVE 14,600 employees

50 companies

ELECTRONICS 50,000 employees 122 companies

### SOME OF THE COMPANIES





